

# TxDOT Road Lines

Special Edition/  
Conferences

January 2003

## Why Attend Business Conferences?

There are several questions that you need to ask yourself in order to make a decision to attend business conferences. First of all, do I have all the business I want and can handle? Do I need to expand my contacts in other areas of the state? Do I need to find out what other businesses are doing to promote their products and services? Do I need to know about my competition? Do I know about all of the opportunities and services that are available to my business? Do I want to meet great people and have a good time? I will assume that the majority of you answered yes to all of the above questions. So let's pursue the advantages of attending business conferences.

The Texas Department of Transportation (TxDOT) has been attending business and economic forums and conferences for many years. The conferences allow us to provide companies and individuals

information regarding the business opportunities that are currently available. We are also able to provide the necessary requirements for submitting a bid. Too often we encounter businesses lacking the knowledge of the procurement and contracting procedures that are essential in completing a bid package.

One of the most valuable services that TxDOT's Business Opportunity Programs (BOP) Section provides at these events is the opportunity to complete our Business Opportunity Programs Business Profile. Attendees that visit our display booth are invited to complete a profile form. This is the first step in receiving one-on-one business appointments with the appropriate purchasers and contract managers at TxDOT. We will walk your business through all of the appropriate procedures to become a knowledgeable bidder with TxDOT.

Conferences are for the business person who is serious about learning new ways to market their business. We have chosen some of the most exciting 2003 conferences to share with you. All of these conferences provide a wide selection of workshops, expo shows, partnering socials, networking opportunities, electronic commerce and forums for small and minority-owned businesses to secure major contracts with public and private entities. Also, you will be able to network with elected and public officials.

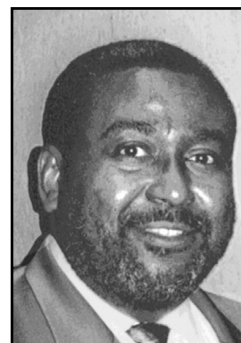
On the light side, these conferences offer a varied selection of networking and social events. There will be golf tournaments, casino parties, receptions, dances, and a lot of good food. To sum it all up, conferences provide a unique atmosphere to enhance your life, as well as your business gross receipts.

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### From The Director

One of the more exciting methods of promoting TxDOT's business opportunities is through various economic forums and conferences. Conferences offer a unique atmosphere in which business transactions are the focus.



James Dossett

It is my pleasure to endorse the conferences highlighted in this publication. They all provide a variety of events that are designed to enhance your business. They

all have elected and public officials attending so you may have an opportunity to meet them. They all provide great entertainment. Each of these conferences will provide you with a great time and a greater awareness of the business opportunities currently available.

I encourage you to spend a little time and get the registration information for each of these events. If you need additional information, please give TxDOT's Business Opportunity Programs Section a call. Our toll free number is 866/480-2518.

Hope to see you at these events.



# **Announcing the Next Big Event!**

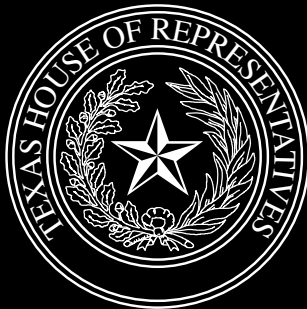
**for**

**Disadvantaged Business Enterprises, Historically Underutilized  
Businesses and Small Business Enterprises**



TxDOT's Business Opportunity Programs Section invites you to participate in the EOF and Spot Bid Fair held in conjunction with the Texas Legislative Black Caucus Legislative Conference on Thursday, February 6, 2003 from 8:00am - 12:00 noon at the Frank Erwin Center, University of Texas-Austin. The EOF and Spot Bid Fair will allow small to mid-size minority-owned and women-owned businesses the chance to find winning contract opportunities.

It is the intent of the Texas Legislative Black Caucus to have on-the-spot awards as well as announcements of the winners at the close of this event. Numbers show that the February 2002 Spot Bid Contract Fair awarded bids to minority businesses in excess of \$100,000. It is our goal to surpass last year's accomplishments by doubling the number of contracts.



## **Texas Legislative Black Caucus**

Join us for a

Historically Underutilized Business (HUB)  
Economic Opportunity Forum (EOF)

**Spot Bid Fair**

**In conjunction with The Texas Legislative Black Caucus**

**9:00am — 12:00 noon**

**Thursday, February 6, 2003**

**Frank Erwin Center, 1701 Red River, Austin, TX**

**This is a fast paced morning event where vendors will have a chance to meet agency purchasing representatives, submit bids, win contracts, learn about HUB Certification, Agency procedures and Network.**

**FREE**

**Vendors Register at the Event**

**No pre-registration necessary**

Parking in Lot 108 or Parking Garage west of Red River at MLK

For More Information contact:

Annette Smith (512) 471-2850, [annettesmith@mail.utexas.edu](mailto:annettesmith@mail.utexas.edu)

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Tiffany Dockery (512) 471-2863, [tiffdockery@mail.utexas.edu](mailto:tiffdockery@mail.utexas.edu)

# Other 2003 Events

## **Third Annual Purchasing and HUB Connection**

Presented by:

Texas Workforce Commission and Teacher Retirement System of Texas

**Austin**

**February 12, 2003**

**1:00 – 4:00pm**

Texas Workforce Commission

1117 Trinity Street

Room 304T

Austin, TX 78701

## ***Entrepreneur EXPO “Worth a Million”***

Presented by:

Lockheed Martin & JP Morgan Chase

**Fort Worth**

**March 14, 2003**

**7:00am – 4:30pm**

Hosted by:

The BAC Education Foundation

The Fort Worth Women’s Business Center and City of Fort Worth

Fort Worth Convention Center

For more information call: 817-871-6031

## **West Texas Economic Summit**

Sponsored by:

Texas Tech University

**Lubbock**

**March 24-25, 2003**

Lubbock Convention Center

806-775-2244

## **Government Procurement Connections 2003**

Sponsored by:

City of Houston, State of Texas, Houston Federal Executive Board, Metropolitan Transit Authority,

Houston Independent School District, Houston Minority Business Council and

The Department of Veterans Affairs Office of Small and Disadvantaged Business Enterprises

Location and Time:

George R. Brown Convention Center

**Tuesday, April 8th – Appreciation Reception –TBA**

**Wednesday, April 9th – 6:00am – 4:00pm**

**Contact: Sheree McCarty (713) 837-9049**

# **TxDOT**

## **Business Opportunity Programs**

### **Phone and Fax Numbers**

#### **Area Code 512**

	<b>Phone</b>	<b>Fax</b>
Main Number	486-5500	486-5509
Certification/Audits	486-5530	486-5539
Goal Setting/Data Reporting	486-5500	486-5519
Compliance/Complaints	486-5510	486-5519
Education/Outreach	486-5540	486-5529

**New toll-free number: 866/480-2518**

**TxDOT Road Lines**  
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## **Visit TxDOT on the Web**

If additional assistance is needed, please contact the Education & Outreach branch of the BOP Section at our toll free number 866/480-2518.

TxDOT Home Page	.....	www.dot.state.tx.us
"Doing Business with TxDOT"	.....	click e-Business
"Texas Turnpike Authority"	.....	click e-Business, Consultant Services, Texas Turnpike Authority
"Right of Way Acquisition Contract Information"	.....	click e-Business, Consultant Services, Right of Way Acquisition
"Specification Information"	.....	click e-Business, Specifications



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